



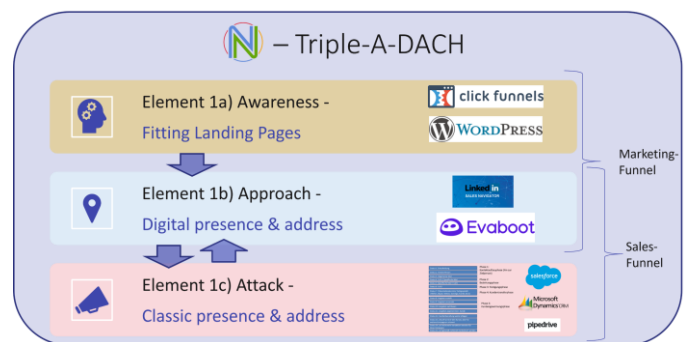
NEW-PM-SALES

SALES AROUND DIGITALIZATION

Your extended arm for your customers in the German-speaking market

Market development & expansion in your name

We take care of all the Marketing & Sales processes in the German-speaking market for you and your company.



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NEW-PM-SALES Marketing & Sales - Services in the German-speaking market

What is NEW-PM-SALES?

My name is Michael, I am the owner and founder of NEW-PM-SALES as a service provider in the field of IT sales for digital companies with up to 25 employees. With NEW-PM-SALES our target group are IT & software companies that want to professionalize their sales in the German-speaking market and increase their impact. Also in addition to increasing their sales power in the DACH market, many of our customers use us as a sparring partner to make their software solutions more suitable for their customers within the German-speaking market.

Our MISSION becomes your VISION

Create and live new, trustful cooperation to expand within the DACH Market (German-speaking market) to expand growth and ensure the stability of your company.

Why choose NEW-PM-SALES?

Selling software products and IT services to medium-sized businesses and large corporations in the area of digitalization is more complex than selling simple goods, for example. Besides this fact you will find in the german speaking market three countries (Germany, Austria & Switzerland) with different cultures.

Sales in the area of IT around digitalization needs special skills

We are experienced in the field of Technology for more than 10 years in the DACH-market. We are able to successfully operate the market development and expansion of your company to steadily gain market perception & market shares. NEW-PM-SALES is your sales expert partner due to its deep expertise in the development and expansion of consulting & software services in the field of digitalization.

Be on the safe side with NEW-PM-SALES

Our Offer - from 3 month up to longterm partnership. Why should your customer in the GER/AUT/CHE market come to you ?

- **CLOSING - We close your DEALS. High-Ticket Closing in the IT & Consulting Environment**
- **Key Account Management - We build the strong bond between you and your customers !**
- **Sales Management / Marketing & Sales - We running transparent New-Customer-Campaigns !**
- **Copywriting - In english & german for your webinars, whitepapers & presentations!**
- **Presentation & Webinar - We hold the german language presentations & webinars in the DACH-market !**
- **Reachability - From 09am to 17pm CET in GER/AUT/CHE !**

1) Monthly Fixed Fee + Sales Commission:	----->	6,000 €/month* + 10%/per sell
2) Monthly Fixed Fee-only	----->	12,499 €/month*
3) Sales Commission-only	----->	30%/per sell

Technology on one hand and building of strong customer relationships in the name of your company on the other hand is our passion. Feel free to book an appointment

*on average 4 hours per day, 5 days a week

APPOINTMENT